



DHI RECORD SERVICES

When profit margins are lowest, good herd management records become more critical to the success of your dairy. Tighter margins mean there is less room for errors in decision making. Knowing which are the best cows to keep, breed, dry off, and treat can make the difference between being profitable and not. You can get this information about your herd, and more by using a DHI Records Service from Dairy One.

If you are not using a DHI Records Service and you have not reviewed the services Dairy One has to offer lately, it is time for you to look again. Even one of our basic dairy management services can pay for itself in the first week. Dairy Herd Improvement (DHI) Records Services have been designed to give you answers to questions that can help increase income or reduce costs.

There are five different categories of herd management services available from Dairy One.

1. **Meters Only** – for dairies that only want milk weights and have the time and/or employees of their own to get it done.

- You rent our clean, calibrated, and maintained meters for 24 hours.
- The meters can be delivered and picked up by a Dairy One Farm Service Technician.

2. **Tech Only** – for dairies that want milk weights and samples, don't need management reports, but do need to hire some additional labor to get it done.

- A trained Dairy One Technician records milk weights and takes milk samples for you.
- A list of milk weights is printed out and left with you on the day we are there.
- Milk weights and milk components are available electronically for your Dairy Comp 305, Scout or PCDart software.
- A Technician can enter the milk weights manually into your herd management software.

3. **Dairy Select** – for dairies that want milk weights, samples, and management reports.

- The Technician keeps only the animal identification and history for your herd that you want. They create the work lists that suit your purposes. They can help monitor your herd's performance, make lists of low producers, and make your herd's data available to your consultants through the LOOP.

Reports are created on test day and put in your hands before the Technician leaves the farm.

- You can have us record milk weights, take samples of milk for analysis, or just record breeding and animal identification information.

4. **Traditional Records: OS, AP, DHI, DHIR** – for herds that want to share their data with other organizations. You are interested in traditional records if you: You want to participate in your AI stud's young sire program, you would like your animal's records to appear on your breed associations' pedigrees, you would like your herd average published, or you would like genetic merit calculated for your animals.

- All of the comprehensive Raleigh reports such as the Herd Summary or Somatic Cell Report are available.
- The Technician can create reports for you on test day, and your consultants can get your data from the LOOP.
- Depending on the processing center and consultant software, your records are available to your consultant through the Dairy One LOOP or DRMS Raleigh.

The most economical Traditional Record Service is the AP program. Under this program the Technician weighs and samples a portion of the day's milkings, then they calculate a full day's productions based on the milking times.

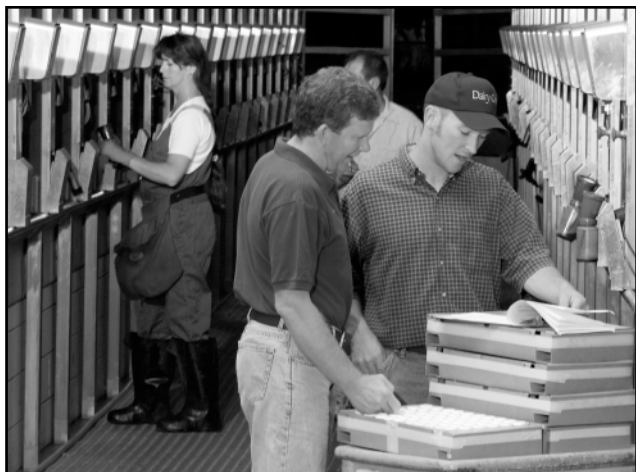
5. **Electronic Direct** – for dairies that have electronic milk meters and Dairy Comp 305 or PCDART and would like to have the most efficient traditional style records available.

- Includes all of the benefits available with the Traditional Records service.
- You tell us when you would like your herd sampled for components.
- You upload your herd data to us on months that you do not want to have milk samples taken.

The Data Collection Rating on records is very important if you want to participate in young sire programs or breed association pedigree programs. The Data Collection Rating describes the "quality" of a production record. The more milkings that are weighed, sampled, and supervised by a Technician the higher the Data Collection Rating. Contact the organizations that you want to use your records to be sure that you have selected a record service with a Data Collection Rating that meets their specifications.

Each record service can be tailored to meet your needs. All of these services can be purchased as frequently as you desire. You may only want to have us record milk weights once, and then not return again until you call us. You may want to have milk weights recorded every month but only have samples analyzed occasionally.

If you would like more information about herd records services, contact the Dairy One main office in Ithaca, New York at 1.800.496.3344 or e-mail: dmr@dairyone.com.



**Contact your local Dairy One Farm Service Technician,
Market Manager, or the
Ithaca Dairy One Office at 1.800.496.3344.**

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