



# Dairy One

730 Warren Road, Ithaca, New York 14850 • Ph: 800-496-3344 • Fax: 607-257-6808 • [www.dairyone.com](http://www.dairyone.com)

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Dear Prospective Scout user:

Thank you for your interest in Scout herd management software.

**For dairies located in the Northeast, please complete this questionnaire and return it with the \$150 setup fee to: Dairy One, Dairy Management Resources, 730 Warren Road, Ithaca, NY 14850.** For faster service, you may fax the questionnaire to us at 607.257.6808. If your dairy is located outside the Northeast region of the United States, contact Valley Ag. Software at [www.vas.com](http://www.vas.com).

Please include your credit card information in the space provided. Once we receive your questionnaire and setup fee, we will begin the process of getting you started with Scout.

We have been fortunate to be able to work with hundreds of progressive dairies, and we have experience with several dairy herd management programs. We have not found better software for easy data entry and comprehensive work lists, offered at a price quite as affordable as Scout.

The steps to getting you started are as follows:

**You:** Return the completed questionnaire and \$150.00 setup fee. Please contact us if some part of the questionnaire is not clear. You can call 800.344.2697, ext. 3, or e-mail to [dmr@dairyone.com](mailto:dmr@dairyone.com)

**We:** See that your herd data and startup kit is mailed out to you in a timely manner, along with a Scout User Guide, backup pen drive, and installation instructions.

A Dairy One representative will contact you within a short time after you have received the software to schedule a visit. At that time, we will show you additional features of the software, answer questions, and be sure you are successfully printing, and downloading test day results.

An invoice will be included with your start up packet. You can choose to pay an *annual subscription* price of \$324.00 (\$27.00 per month pro-rated through the calendar year) or purchase the program license for \$1020.00 (includes initial support and first year of updates).

If you are not satisfied with the program, there is a 90 day money back guarantee in effect from the time your software is shipped. The guarantee excludes setup fee and LOOP (test day) download charges.

Thank you for choosing Scout herd management software. We look forward to working with you.

Dairy Management Resources  
Dairy One Cooperative, inc.



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## Scout Installation and Setup Questionnaire (ver.0808)

For Northeast dairies only. All others, please contact Valley Ag. Software at [www.vas.com](http://www.vas.com)

Please complete the following and mail or fax to:  
Dairy One, Dairy Management Resources  
730 Warren Road, Ithaca, New York 14850  
Fax: 607.257.6808 , Ph: 607.257.1272, ext. 3

Date \_\_\_\_\_

Company/Farm Name \_\_\_\_\_ Contact person \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Account No.:(If you use DHI) \_\_\_\_\_

### Phone Numbers:

Barn: \_\_\_\_\_ Home: \_\_\_\_\_

Cellphone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail (please print legibly): \_\_\_\_\_

Do you have internet access on the Scout PC? Yes No

If yes, do you connect through Dial up Modem/ Cable Modem / DSL

Is there a phone line near the PC? Yes / No

Will the PC be in the barn? Yes / No

### Your PC

1. Please give us some information about your PC and Printer (make/model, age, size, speed).

\_\_\_\_\_

2. Is your printer connected with a USB connection? Yes / No / Uncertain

3. What operating system does your PC run? VISTA/ Windows XP/ Other: \_\_\_\_\_

4. Does your PC have a working CD-ROM? Yes / No / Uncertain

5. Does your PC have a working Modem? Yes / No / Uncertain

When was the last time it was used? \_\_\_\_\_

6. Is there a special time you would prefer to begin using Scout? \_\_\_\_\_

*(Just after a DHI test day works best- when data is fairly current, and minimal "catch up" is required.)*



## Cow Identification

1. In what order do you number your cows and calves? \_\_\_\_\_
2. Do you re-use cow numbers? Yes / No
3. Are there any duplicate ID numbers, including duplicate numbers between cows and calves? Yes / No

## Testing/Loading Scout

1. Are you on any DHI testing or records program? Yes / No
2. If Yes, with who? (Testing organization, processing center) \_\_\_\_\_
3. When was your last test day? (approximately) \_\_\_\_\_
4. Are you currently running any other Herd Management program? \_\_\_\_\_

## Pens/Groups

What are your pen numbers? Please indicate for each pen which are Milking, Dry Cows, Pre-Fresh, AI, Hospital and BULL. You can also identify your heifer pens and locations.

## Herd Parameters for Work Lists

Following are the default parameters for your Scout management work lists. They can be changed before we send the program out, or you can change them after installing Scout. A zero means the parameter is ignored. If you would like a value to be different than what is listed, cross out the current setting and write in your own. We will make the software change before shipping.

56	Minimum DIM to start BST
210	DCC to remove from BST
28	Minimum DIM for "Open Cows" Report
11	Minimum age in months for "Open Heifers" Report
1	Protocol prompting. 1 = Enabled, 0 = Not Enabled.
0	DIM to do post calving check (FRSH)
35	Days since bred for first preg check (PREG)
0	Days since bred for second preg check (REPG)
0	Days since heat to put cow on vet list (MSHT)
60	DIM with no heat to put cow on vet list (NOHT)
0	Days open for problem cow on vet list (PROB)
15	Age (in months) to put open heifers on vet list (HFR)
280	Gestation length
230	Days carried calf to dry cows off
220	Enter days carried calf for list of animals due soon
190	Enter days carried calf for list of animals to be dried off.
300	Maximum age in days for putting calf on bangs list



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## AI Technicians

If you use AI, list the breeders you want Scout to keep track of. Maximum of 8 names can be listed.

Tech #	Name
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	

## Breeding Codes

If you would like to keep track of the type of breeding, please list those codes below. A maximum of 8 codes can be listed. (For example, S=Standing, T=Timed, K=Kmar)

Code Letter	Description
<b>S</b>	<b>Standing</b>
<b>T</b>	<b>Timed</b>
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	



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## Invoice: Scout Setup

To begin your purchase process, complete the following and return with payment.

Date: \_\_\_\_\_ Account No. \_\_\_\_\_

Company/Farm Name \_\_\_\_\_ Contact person \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**Scout Setup ..... \$150.00**

### Payment Options:

**Check Enclosed No.** \_\_\_\_\_ **Amount: \$** \_\_\_\_\_ *(Make check payable to Dairy One. Include your account #)*

**Credit Card:** \_\_\_ **Mastercard** / \_\_\_ **Visa** / \_\_\_ **AmExpress**

**Name on Card:** \_\_\_\_\_ **Expiration Date:** \_\_\_\_\_

**Card No.** \_\_\_\_\_ **3-digit Security Code:** \_\_\_\_\_

**Credit Card billing address:** \_\_\_\_\_  
(if different from above)

Questions regarding your monthly statement from Dairy One should be directed to Kevin Henry at 1-800-496-3344, ext. 2159 or e-mail: kevin.henry@dairyone.com