

AGRO-ONE



Dairy One

Procedures for Using Dairy One Sample Pickup Points for Agro-One Soil Samples

1. Dairy One Pick Up Points were created for the timely shipment of perishable milk samples to the Dairy One Milk lab and are found in areas where dairy farms are prevalent. Where available, Dairy One Pick Up Points can be used, free of charge, for the transport of Dairy One/Agro-One soil, forage, manure, and plant tissue samples to Ithaca.
2. Go to the Agro One tab at www.dairyone.com to determine if a pick up point is nearby.
 - a. Contact information and pick up schedule is provided at the website.
 - b. Ship forage, manure, water or soil samples free of charge.
 - c. Samples arrive at the Dairy One Forage & Soils Lab the morning after it is picked up.
 - i. Samples picked up Monday, Wednesday or Friday (M-W-F) will arrive at the lab on Tuesday, Thursday and Saturday, respectively (T-Th-Sat)
3. Contact Mark Joyce at 1-800-344-2697 x 2179 if you would like to drop soil samples off at one of the pick up points listed. Mark will notify the driver and arrange to have soil sample racks delivered to the site if needed.
4. **Locations and schedules change periodically so it is very important to call the technician listed on the schedule to confirm details of the site;**
 - a. Pick up location, days and time
 - b. Where and how to leave samples
 - i. Some sites are in a place of business
 - ii. Some sites are in a private residence or building
 - iii. Some need a key, etc.
5. Please be considerate of the driver and others using the pickup point by leaving samples in an orderly fashion. Manure samples should be frozen in screw top containers filled 2/3 full and then sealed in a ziplock bag to contain odor and mess. To prevent tip overs avoid stacking samples or racks too high.

Contact Janet Fallon at 607-227-3297 or janet.fallon@dairyone.com if you have questions or comments regarding the use of Dairy one pick up points.

Dairy One Technician Truck Stops

Central New York

Technician Name		Phone	Stop Location	Truck Run	Days	Time
Donald	Baldwin	585-526-6002	Jim Davis Geneva	CNY	Thursday Sun Tues	6:15 PM 2:15 PM
James	Davis	315-781-2220	Jim Davis Geneva	CNY	Thursday Sun Tues	6:15 PM 2:15 PM
Leslie	Sigrist	315-539-2844	Les Sigrist Waterloo	CNY	Thursday Sun Tues	6:45 PM 2:45 PM
Mark	Green	315-406-8207	Mark Green Newark	CNY	Thursday Sun Tues	7:30 PM 3:30 PM
Thomas	Phillips	315-594-8623	Tom Phillips Wolcott	CNY	Thursday Sun Tues	8:30 PM 4:00 PM
Bernard	Redmond	315-776-4052	Bernie.Redmond Port Byron	CNY	Thursday Sun Tues	9:00 PM 4:30 PM
Dennis	Cox	315-689-9788	Dennis Cox Cato	CNY	Thursday Sun Tues	10:00 PM 5:45 PM
Mary	Knapp	315-696-6632	Mary Knapp Tully	CNY	Thursday Sun Tues	11:00 PM 6:45 PM
Douglas	Reynolds	607-749-3492	Doug Reynolds Preble DHI	CNY	Thursday Sun Tues	11:20 PM 7:00 PM
George	Glover	315-496-2360	Alnye Moravia	CNY	Friday Sun Tues	12:00 AM 8:00 PM

Eastern NY

Ellen	Webster	315-336-3444	Ellen Webster Rome	ENY	M - W - F	6:00 PM
Susan	Culbertson	315-219-7011	Court House Herkimer	ENY	M - W - F	7:00 PM
Jamie	Peters	315-335-3216	Court House Herkimer	ENY	M - W - F	7:00 PM
Harold	Dettmer	518-568-5671	R.L.Dettmer F.S. Nelliston	ENY	M - W - F	8:15 PM
Alan	Prall	518-922-5520	R.L.Dettmer F.S. Nelliston	ENY	M - W - F	8:15 PM
Carol	Kalsch	518-882-9333	Carol Kalsch Ballston Spa	ENY	M - W - F	9:30 PM
Kimberly	Gregory	518-572-2395	A Plus Storage Greenwich	ENY	M - W - F	10:00 PM
Robert	Bevis	518-663-5795	Leon Rosko Johnsonville NY	ENY	M - W - F	11:00 PM

Central New York

North West NY Dairy One Technician Truck Stops

Technician Name		Phone	Stop Location	Truck Run	Days	Time
Katie	Allen	585-233-7257	Coop Ext. Mt Morris	NW NY	M – W – F	3:45 PM
Joseph	Summers Jr	585-813-4273	Coop Ext. Mt Morris	NW NY	M – W – F	3:45 PM
Derek	Welsby	585-582-6042	Coop Ext. Mt Morris	NW NY	M – W – F	3:45 PM
Dean	Griffith	585-495-6993	Michele Wick Warsaw	NW NY	M – W – F	4:15 PM
Kelly	Pettigrew	585-535-0157	Michele Wick Warsaw	NW NY	M – W – F	4:15 PM
Robert	Todd	585-786-8799	Michele Wick Warsaw	NW NY	M – W – F	4:15 PM
Katelyn	Wells	585-786-2780	Michele Wick Warsaw	NW NY	M – W – F	4:15 PM
Janet	Burkemeier	585-344-2948	Paul Embt Pavillion	NW NY	M – W – F	4:40 PM
Stacie	Shafer	585-735-5070	Stacie Shafer Gasport	NW NY	M – W – F	5:45 PM
Thomas	Waild	585-434-8491	Tom Waild Lockport NY	NW NY	M – W – F	6:15 PM
Northern NY						
Daniel	DeLorme	315-344-7331	Dan DeLorme Heuvelton	NNY	S – T – Thu	2:00 PM
Kenneth	Fayette	518-483-4276	Ken Fayette Malone	NNY	S – T – Thu	5:00 PM
Jesse	Oshier	315-393-4315	McCollum Farm Canton	NNY	S – T – Thu	6:15 PM
Lillian	Jones	315-482-0615	Empire Livestock Gouverneur	NNY	S – T – Thu	6:30 PM
Stanley	Sech	315-493-3195	Stan Sech Rutland Center	NNY	S – T – Thu	8:00 PM
Dennis	Dening	315-376-3036	Arel Brown Lowville	NNY	S – T – Thu	8:45 PM
Gary	Gaylord	315-921-7855	Arel Brown Lowville	NNY	S – T – Thu	8:45 PM
Andrew	Tarasek	315-348-8878	Arel Brown Lowville	NNY	S – T – Thu	8:45 PM
Ward	Tarasek	315-348-4366	Arel Brown Lowville	NNY	S – T – Thu	8:45 PM
Janet	Abbott	315-846-5069	Jeff Smith Adams	NNY	S – T – Thu	9:45 PM
Elaine	Lane	315-846-5688	Jeff Smith Adams	NNY	S – T – Thu	9:45 PM
Jeff	Smith	315-232-3906	Jeff Smith Adams	NNY	S – T – Thu	9:45 PM
Kelly	Graban	315-489-7846	Great Lakes Adams	NNY	S – T – Thu	9:45 PM

South West NY Dairy One Technician Truck Stops

March 09 List

Technician Name		Phone	Stop Location	Truck Run	Days	Time
David Darrell	Hitchcock Johnson	814-757-9974 814-757-4516	Ellen Hitchcock Russell PA	SW NY	M – W – F	2:45 PM
Darrell	Johnson	814-757-4516	Ellen Hitchcock Russell PA	SW NY	M – W – F	2:45 PM
Duane	Osborn	814-882-3649	Sue Osborn Union City PA	SW NY	M – W – F	3:45 PM
Susan	Osborn	814-438-7834	Sue Osborn Union City PA	SW NY	M – W – F	3:45 PM
Lawrence	Jantzi	716-782-2298	Larry Jantzi Panama NY	SW NY	M – W – F	4:30 PM
Timothy	Schrader	716-358-4654	Tim Schrader East Randolph NY	SW NY	M – W – F	5:10 PM
David	Heald	716-965-2236	Warner Stang Perrysburg NY	SW NY	M – W – F	6:50 PM 3:45 PM
William	Price	716-965-2722	Warner Stang Perrysburg NY	SW NY	M – W – F	6:50 PM 3:45 PM
Rich	Stang	716-532-0061	Warner Stang Perrysburg NY	SW NY	M – W – F	6:50 PM 3:45 PM
Larry	Brol	716-938-6534	Larry Brol Little Valley NY	SW NY	M – W – F	7:20 PM
Ricky	Dechow	716-938-9442	Larry Brol Little Valley NY	SW NY	M – W – F	7:20 PM
Steven	Chamberlain	585-365-2304	Ralph Keesler Belmont NY	SW NY	M – W – F	9:25 PM
Erwin	Tullar	585-437-2180	Ralph Keesler Belmont NY	SW NY	M – W – F	9:25 PM
Davud	Prutsman	607-973-2586	David Prutsman Painted Post NY	SW NY	M – W – F	11:30 PM
Southern NY						
Robert	Pinner	607-692-4917	Bob Pinner Whitney Point NY	SNY	T – Thu Sun	2:45 PM 11:45 AM
Samuel	Havens	973-875-3290	Sam Havens Sussex NJ	SNY	T – Thu Sun	7:15 PM 4:15 PM
Linda	Wagner	570-689-9206	Gary Rickert 64B Honesdale PA	SNY	T – Thu Sun	8:30 PM 5:30 PM
Charles or Mavis	Cottrell	570-727-2686	Charles Thompson PA	SNY	T – Thu Sun	10:00 PM 7:00 PM
Amy Richard	Spangenberg Bedford	570-798-0333 570-746-3098	Charles Thompson PA	SNY	T – Thu Sun	10:00 PM 7:00 PM
Raymond	MacWhinnie	570-596-3657	Stu Rosengrant Wysox Pa	SNY	T – Thu Sun	11:30 PM 8:30 PM
James	Deming	607-565-4828	Jim Deming North Waverly NY	SNY	T – Thu Sun	12:30 AM 9:30 PM
Carl	Deming	607-589-6548	Carl Deming Candor NY	SNY	T – Thu Sun	1:00 AM 10:00 PM

Oneida NY

Technician Name		Phone	Stop Location	Truck Run	Days	Time
Matthew	Wainwright	315-853-2265	Oneida Madison Sherrill	Oneida	Sun-T- Thu	6:15 PM
Gordon	Davis	315-893-7938	Coop Ext Morrisville	Oneida	Sun-T- Thu	7:30 PM
Jeremy	McCracken	607-316-7828	Coop Ext Morrisville	Oneida	Sun-T- Thu	7:30 PM
William	Wester	315-655-3340	Coop Ext Morrisville	Oneida	Sun-T- Thu	7:30 PM
Anthony	Makuch Jr	315-861-7603	Richer Feeds Sangerfield	Oneida	Sun-T- Thu	7:45 PM
Connie	Place	315-691-5124	Richer Feeds Sangerfield	Oneida	Sun-T- Thu	7:45 PM
Tracy	Richmond	315-858-2743	Tracy Richmond Warren	Oneida	Sun-T- Thu	9:15 PM
Leon	Van Aller	315-234-2821	Coop Ext Cobleskill	Oneida	Sun-T- Thu	9:45 PM
Judson	MacLaury	607-652-5154	Jud MacLaury Harpersfield	Oneida	Sun-T- Thu	10:30 PM
Kevin	Smith	607-432-5387	Kevin Smith West Davenport	Oneida	Sun-T- Thu	11:30 PM
Paul	Staiber	607-278-5049	Kevin Smith West Davenport	Oneida	Sun-T- Thu	11:30 PM
Glenn	Wilson	607-746-3672	Kevin Smith West Davenport	Oneida	Sun-T- Thu	11:30 PM
Steve	Wilson	607-432-7686	Kevin Smith West Davenport	Oneida	Sun-T- Thu	11:30 PM
David	Randall	607-895-6830	Husted Mt Upton	Oneida	Sun-T- Thu	1:15 AM
David	Gilbert	607-428-2911	Janice Meyer Marathon	Oneida	Sun-T- Thu	2:30 AM
Janice	Meyer	607-849-6937	Janice Meyer Marathon	Oneida	Sun-T- Thu	2:30 AM

March 09 List